

# **SOFT CORPORATE OFFER**

We the board of directors Najm Petro Oil are as seller agent company, hereby issue our soft corporate offer/procedure with given terms and condition and confirm our readiness to execute a full corporate offer and there after a sales and purchase agreement with the end-buyer, for the following product information:

#### D2 GAS OIL GOST.305-82

Under 300,000 MT per Month x 12 Months, USD 700 Gross / 690 Net Over 300,000 MT x 12 Months, USD 690 Gross / 680 Net

#### MAZUT M100 GOST-10585-99(75)

Under 300,000 MT x 12 Months, USD 470 Gross / 460 Net Over 300,000 MT x 12 Months. USD 460 Gross / 450 Net

### KEROSENE GRADE 54 JET FUEL

Under 400,000 Bbl. x 12 Months, USD 88 Gross / 84 Net Over 400,000 Bbl. x 12 Months, USD 84 Gross / 80 Net

#### **GASOLINE 93OCTANE RUSSIAN ORIGINS AND 89**

Under 300,000 MT x 12 Months, USD 490 gross / 480 net Over 300,000 MT x 12 Months, USD 480 gross / 470 net

#### LIQUEFIED PETROLEUM GAS (LPG) GOST 20448 - 90

Under 300,000 MT x 12 Months, USD 580 Gross / 570 Net Over 300,000 MT x 12 Months, USD 570 Gross / 560 Net

#### LIQUEFIED NATURAL GAS (LNG)

Under 300,000 MT x 12 Months, USD 600 Gross / 590 Net Over 300,000 MT x 12 Months, USD 590 Gross / 580 Net

## BLEND CRUDE OIL (REBCO)

Under 300,000 Bbl. per Month x 12 Months, USD 118 Gross / 113 Net Over 300,000 Bbl. per Month x 12 Months, USD 113 Gross / 108 Net

#### D6 Diesel Dizel Virgin Fuel Oil

Under 300,000 MT x 12 Months, USD 675 Gross / 665 Net Over 300,000 MT x 12 Months, USD 665 Gross / 655 Net



## APPROVED CIF BANKING/WORKING PROCEDURE

1. Buyer issues ICPO with full banking coordinates and Company Profile, copy of passport of buyer address it like below:

To: Baltik Trading LLC

Attn & Via: Sorena Najmabadi(Najm Petro Oil CEO)

- 2. Seller Company reply with FCO via e-mail to Buyer Company
- 3. The buyer receives accepting FCO, print, sign, seal and returns it to the Seller Company by electronic mail.
- 4. Upon the receipt of signed FCO seller sends Final draft contract to the Buyer via e-mail, fax or courier, Within 7 (seven) days the final contract must be returned to Seller, signed and approved, by buyer e-mail, fax or courier if the final contract is not returned to the seller at the deadline, contract shall be considered null.
- 5. Upon receipt of countersigned contract, Seller issues commercial invoice, product quality certificate, product certificate of origin, tank receipt, product certificate of conformity and affidavit while Buyer bank issue SBLC MT760 to Seller LC receiving fiduciary bank.
- 6. On receipt of SBLC MT760 from the Buyer, Seller issue 2% PB to Buyer and Seller also issue dip test authorization and SGS within 24 hours to Buyer.
- 7. After verification of the product quality and quantity, Seller transfer full title to end Buyer and Buyer pays with MT103 and lift immediately to yearly contract.

Sorena Najmabady

Sonnor Rapaglacel