



SOFT CORPORATE OFFER

We the board of directors Najm Petro Oil are as seller agent company, hereby issue our soft corporate offer/procedure with given terms and condition and confirm our readiness to execute a full corporate offer and there after a sales and purchase agreement with the end-buyer, for the following product information:

RUSSIA D2 GAS OIL GOST 305-82

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$770 / Net \$760 Per Metric Ton FOB Novorossiysk.

LIQUIDIFIED NATURAL GAS GOST 5542-87

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$540 / Net \$530 Per Metric Ton FOB Novorossiysk.

MAZUT 100 GOST -10585-99 RUSSIAN ORIGIN

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$460 / Net \$450 Per Metric Ton FOB Novorossiysk.

MAZUT 100 GOST -10585-75 RUSSIAN ORIGINS

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$480 / Net \$470 Per Metric Ton FOB Novorossiysk.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: 500,000 Barrels

Price: Gross \$80 / Net \$74 Per Metric Ton FOB Novorossiysk.

RUSSIA EXPORT BLEND CRUDE GOST 9965-76

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$470 / Net \$460 Per Metric Ton FOB Novorossiysk.

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$470 / Net \$460 Per Metric Ton FOB Novorossiysk.

LIQUIDIFIED PETROLEUM GAS. 50% Propane and 50% Butane mix RUSSIAN ORIGIN

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$410 / Net \$400 Per Metric Ton FOB Novorossiysk.

BITUMEN 40/50, 60/70, 80/100

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$510 / Net \$500 Per Metric Ton FOB Novorossiysk.

SN 500 BASE OIL

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$660 / Net \$650 Per Metric Ton FOB Novorossiysk.



CST-180 FUEL OIL

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$390 / Net \$380 Per Metric Ton FOB Novorossiysk.

AUTOMOTIVE GAS OIL (AGO)

Quantity: 50,000- 100,000 Metric Tons

Price: Gross \$510 / Net \$500 Per Metric Ton FOB Novorossiysk.

APPROVED CIF BANKING/WORKING PROCEDURE

1. Buyer issues **ICPO with full banking coordinates** and **Company Profile, copy of passport of buyer** address it like below:

To: BashkamNeft

Attn & Via: Sorena Najmabadi(Najm Petro Oil CEO)

2. Seller issues the Full Corporate Offer to buyer and buyer sign and return back.
3. Seller issues the draft SPA to buyer open for general amendment and sign then return on PDF format.
4. All parties sign the NCNDA/IMFPA commission protection.
5. Upon the receipt of the signed contract, the seller will submit and pay for the legalization, registration and title transfer ownership to the Russia ministry of energy after confirmation of buyer security refundable deposit to seller appointed law firm equivalent to the total registration and title transfer fee.
6. Seller send to buyer legalize hard copies contract and full POP via email and bank to bank and both parties endorse the CPA with the shipping company.

LIST OF POP DOCUMENTS:

- i). Statement of Product Availability.
 - ii). Refinery Commitment to Supply the product.
 - iii). Certificate of Origin of the product.
 - iv). Company License to Export.
 - v). Company Registration Certificate.
 - vi). Product Passport Dip Test Result
 - Vii). Tank Receipt.
 - viii). Bill Of Lading and Vessel's Q88.
 - ix). SGS OR Analytical Report Test (Quality & Quantity), which is equivalent to SGS report.
7. Buyer's Bank replies with the payment instrument (RDLC OR SBLC)
 8. Seller's Bank Sends 2% Performance Bond.
 9. Delivery Commences as Scheduled.
 10. Pay master (Seller) bank pay all intermediaries according to the signed NCNDA/IMFPA.



TERMS & OPERATIONAL PROCEDURE SPOT CI, DIP & PAY

1. Buyer issues **ICPO with full banking coordinates** and **Company Profile, copy of passport of buyer** address it like below:

To: BashkamNeft

Attn & Via: Sorena Najmabadi(Najm Petro Oil CEO)

2. Seller issue CI (indicate Tank number and storage terminal).

3. Buyer signs and returns the CI, Title Ownership is transferred to Buyer's name at Buyer's cost (Buyer pays for this before DTA and full POP will be issued).

4. Seller issues DTA + full POP (SGS and Tank receipt in Buyer's name for inspects and Dip test the product).

5. Upon completion of the dip test, the Buyer makes full total payment by MT103 wire transfer for 100%

of the product to seller's bank to after loading.

6. Seller releases payment to intermediaries within 24hrs of Buyer's payment confirmation as per signed

NCNDA & IM FPA.

Sorena Najmabady