

## **SOFT CORPORATE OFFER**

We the board of directors Najm Petro Oil are as seller agent company, hereby issue our soft corporate offer/procedure with given terms and condition and confirm our readiness to execute a full corporate offer and there after a sales and purchase agreement with the end-buyer, for the following product information:

Commodity: MAZUT M100 GOST 10585-75 Total Quantity: 50,000 METRIC TONS Price: GROSS \$520/ NET \$510 CIF Delivery: ASWP

Payment Term: Upon arrival of the cargo at the discharge port, payment will be made for the product by the buyer

via T/T Wire transfer / MT103. after CIQ/SGS Inspection at discharge port.

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: Russia Federation.

## APPROVED CIF BANKING/WORKING PROCEDURE

 Buyer issues ICPO with full banking coordinates and Company Profile, copy of passport of buyer address it like below:

To: AR LLC

Attn & Via: Sorena Najmabadi (Najm Petro Oil CEO)

- 2. Seller issues the Draft contract for all parties review and endorsement.
- 3. Upon signing the of contract, the refinery pays for legalization and registration of the contract with the various Government

Ministries here in Russia Federation.

- 4. Seller Mandate Pays for title change, for the deal to carry the new buyer information.
- 5. Seller issues the Scanned copy of the Legalized and Registered hardcopies SPA alongside the Partial Proof Of Product and

Shipping documents as listed below via email and also via courier:

- A. Statement of Product Availability.
- B. Commitment To Supply.
- C. Certificate Of Origin.
- D. Company License to Export.
- E. Legalizes and registered contract.
- F. Product Passport (DipTest Result)
- G. Tank Receipts
- H. Bill Of Lading

## I. Vessel's Q88



6. Upon receive of the above documents by the buyer, buyers pays 50% of the total Vessel Charter Fees via T/T Wire transfer

directly into the shipping company's account or directly into our refinery's account depending on which is more comfortable

to the buyer.

7. Upon receipt of the above payment, the sellers bank will swift the 2% PB alongside the SGS Report and remaining POP

documents to the buyers bank while shipment commences as scheduled+++

8. Upon arrival of the cargo at the discharge port, payment will be made for the product by the buyer via T/T Wire transfer after CIQ/SGS Inspection at discharge port.

Sorena Najmabady